Agree the outcome before you build.

The Value Discovery Sprint is how every TechXio engagement starts. In a short, fixed-scope sprint we agree what success means, how it will be measured and who owns it, before any build is priced.

WHAT YOU GET

An agreed outcome

The business result, written down and signed off.

A value map

The measures, the baseline and the target for each.

A named owner

One TechXio owner accountable for the result.

A priced plan

Scope and price set against the agreed outcome.

HOW IT RUNS

01
Discover
Interviews and data on the business problem.

02
Map
Where value is lost and what would change it.

03
Agree
Outcome, measures and owner, in writing.

04
Plan
The route, the gates and the price.

GOOD TO KNOW

Team: a senior consultant and a solution architect. The sprint's findings are yours whether or not you continue with TechXio. Priced after a 30-minute call.

Ready to start?

Tell us the outcome you need; we will agree it, own it and prove it.

Start a sprint